

[John Tuld]

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PROFESSIONAL EXPERIENCE

- [Bank Name]** **[City], [State/Country]**
Investment Banking Analyst, [Industrials] [Jun 20X0 – Aug 20X0]; [Jul 20X1] – Present
- [First Year Analyst in industrials coverage team with focus on M&A and LBO transactions and debt financings; interned at firm in previous summer and accepted full-time return offer]
 - Selected Transaction Experience:
 - *[Potential \$1.5 Billion Sale of Regional Airline to Larger Airline]*
 - [Worked with client CFO and finance team to build route-by-route 3-statement operating model with 5 operating scenarios; discovered and fixed error in company's expense data that led to incorrect estimates for NPV of new routes]
 - [Prepared valuation using comparable public companies, precedent transactions, and DCF, which showed that company was undervalued by ~25%; analysis was later used by senior bankers in negotiations to argue for higher offer premium]
 - [Drafted teaser, confidential information memorandum (CIM), and management presentation to highlight route expansion opportunities and room for EBITDA margin improvement via reduction in force]
 - *[Equipment Manufacturer's Potential \$5.0 Billion Acquisition of Automotive OEM]*
 - [Screened potential acquisition candidates based on qualitative fit, EPS accretion/dilution, and IRR of deals; introduced 5 new candidates to team, which led to due diligence on 2 additional companies]
 - [Built M&A model to support different acquisition candidates, combined with simultaneous \$100 million asset sale and company's repayment of \$500 million in Term Loans; recommended combination that maximized EPS accretion and long-term ROIC]
 - *[Trucking Company's Potential \$800 Million High-Yield Bond Issuance]*
 - [Built 5-year projections with credit stats and ratios such as Debt / EBITDA, EBITDA / Interest, and DSCR; projections were used in lender and rating agency presentations]
 - [Analyzed 5 potential capital structures and recommended high-yield bonds to ensure covenant compliance and speed up process]

- [Firm Name]** **[City], [State/Country]**
[Equity Research Intern], [Industrials] [Jun 20X9] – [Aug 20X9]
- [Worked with Analyst and Associate to build and update 3-statement projection models for manufacturing and aerospace companies]
 - [Conducted market research, reviewed earnings call transcripts, and assisted with due diligence on new companies in coverage universe]

EDUCATION

- [University Name]** **[City], [State/Country]**
Bachelor of [Science] in [Civil Engineering] [Graduated May 20X1]
- **GPA:** [3.7] / 4.0; **SAT:** [1450] [If you're outside the U.S., list grades/scores in your system instead]

SKILLS & INTERESTS

Languages: Fluent in [Spanish and Portuguese]; Conversational proficiency in [German]
Interests: [Avid kite surfer; regional tennis captain (previously ranked in top 1,000 nationally)]

Looking for Extra Help with Your Resume / CV?

We work with a *limited* number of clients each month to revamp their resumes / CVs and cover letters and guide them through the recruiting process in the finance industry. We select our clients carefully to ensure that they can truly benefit from our services.

We aim to create a resume / CV that is at least **twice** as effective as your current one in winning interviews and job offers.

We work with you to extract the key information that will catch the attention of financiers and recruiters, and then we present and position your achievements in the most impressive way possible.

We work primarily with 1) University and Master's students with **significant** internship experience; 2) Current investment bankers, traders, salespeople, research and investment analysts, and middle office staff who are looking to lateral or move to **other areas in finance**, such as sales, investor relations, capital markets, equity research, corporate finance, private wealth management, and **the buy-side** (private equity, hedge funds, and asset management); and 3) **Career changers** who want to break into finance in one of those areas at the MBA-level or above.

This service is **NOT** for you if you're a new university student with no previous internships.

If, however, you think you would be a good fit for our services and you'd like to work with us 1-on-1 to create a more effective resume/CV and cover letter, and to improve your networking strategy, elevator pitch, and interview skills, you can learn more about our services by clicking the links below:

See all our resume editing/coaching package deals and learn how you can get your own customized Action Plan, plus significant 1-on-1 assistance in the recruiting process to help you land finance interviews and offers.



Resume & Cover Letter Editing

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